

Rating Update

August 10, 2023 | Mumbai

Axel Polymers Limited

Update as on August 10, 2023

This update is provided in continuation of the rating rational below.

The key rating sensitivity factors for the rating include:

Upward factors

- Sustained increase in revenue of over 25% and sustained operating margin of 7% leading healthy cash accruals.
- Sharp improvement in financial risk profile

Downward factors

- Deterioration in working capital cycle with gross current assets of over 300 days and subsequent reliance on external borrowings weakens financial risk profile especially liquidity.
- Decline in interest coverage ratio.

CRISIL Ratings has a policy of keeping its accepted ratings under constant and ongoing monitoring and review. Accordingly, CRISIL Ratings seeks regular updates from companies on the business and financial performance. CRISIL Ratings is, however, awaiting adequate information from Axel Polymers Limited (APL) which will enable us to carry out the rating review. CRISIL Ratings will continue provide updates on relevant developments from time to time on this credit.

CRISIL Ratings also identifies information availability risk as a key credit factor in the rating assessment as outlined in its criteria 'Information Availability Risk in Credit Ratings'.

About the Company

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Rating Rationale

July 04, 2022 | Mumbai

Axel Polymers Limited

Rated amount enhanced

Rating Action

Total Bank Loan Facilities Rated	Rs.24 Crore (Enhanced from Rs.9 Crore)
Long Term Rating	CRISIL B/Stable (Reaffirmed)
Short Term Rating	CRISIL A4 (Reaffirmed)

¹ crore = 10 million

Refer to Annexure for Details of Instruments & Bank Facilities

Detailed Rationale

CRISIL Ratings has reaffirmed its 'CRISIL B/Stable/CRISIL A4' ratings on the bank facilities of Axel Polymers Limited (APL).

The ratings continue to reflect an improving, but leverage financial risk profile, and working capital intensive operations. These weaknesses are partially offset by the extensive experience of the promoters and moderate scale of operations amid intense competition.

Key Rating Drivers & Detailed Description

Weakness:

Improving, but leverage financial risk profile

The financial risk profile of company has been improving continuously during past few years ended on March 31, 2022. The gearing estimated 3.04 times as on March 31, 2022 (against 3.99 times as on March 31, 2021). Furthermore, TOL/ANW ratio was also improved from 8.84 times as on March 31, 2021 to 5.02 times as on March 31, 2022. Despite improvement, the financial risk profile remain leverage mainly on account of modest networth of Rs 8.54 crore. The debt protection metrics were satisfactory with interest coverage of 1.5 times in FY22 (against 1.4 times in FY21). Over the medium term, financial risk profile expected to improve, although expected to remain leverage due to modest networth.

Working capital intensive operations

Gross current assets (GCA) were high at 200 days, driven by sizeable inventory of around 150 days and moderate receivables of 68 days in FY22. Company maintains high inventory to support repeat orders from existing customers. However, portion of working capital requirement is being met through creditors of 95 days. Over the medium term, operations are expected to remain working capital intensive.

Strengths:

Extensive experience of the promoters

The promoter, Mr B K Bodhanwala, and director, Mr A B Bodhanwala, have more than two decades of experience in manufacturing polymer compounds. Benefits from their extensive experience, their keen understanding of local market dynamics, and healthy relationship with customers and suppliers should continue to support the business. CRISIL also takes note of the recent amalgamation with Dhara Petrochemicals Pvt Ltd and resultantly merged entity to get benefit from experience of Gaurav Thanky (MD and CEO of DPPL).

Moderate scale of operations amid intense competition

Although revenue of company has increased to over Rs 72.91 crore in fiscal 2022 but remain moderate in intensely competition industry which limits pricing power with suppliers and customers, thereby constraining profitability. However, benefit of merger expected to derive from FY23 onwards remain key monitorable for company.

Liquidity: Stretched

The liquidity is stretched reflected in highly drawn limits, modest cash accruals and low financial flexibility. The reliance on external bank borrowings remains high at 99% during past six months ended March 2022.

Outlook: Stable

CRISIL Ratings believes that the company shall continue to benefit from extensive promoter experience.

Rating Sensitivity Factors

Upward factors

- Sustained increase in revenue of over 25% and sustained operating margin of 7% leading healthy cash accruals.
- Sharp improvement in financial risk profile

Downward factors

- Deterioration in working capital cycle with gross current assets of over 300 days and subsequent reliance on external borrowings weakens financial risk profile especially liquidity.
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Kev Financial Indicators

Particulars	Unit	2022^^	2021^
Revenue	Rs.Crore	72.91	23.04
Profit After Tax (PAT)	Rs.Crore	92	19
PAT Margin	%	1.26	0.82
Adjusted debt/adjusted networth	Times	3.04	3.99
Interest coverage	Times	1.52	1.44

^{^^}Consolidated

Any other information: Not applicable

Note on complexity levels of the rated instrument:

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Annexure - Details of Instrument(s)

ISIN	Name of instrument	Date of allotment	Coupon rate (%)	Maturity date	Issue size (Rs.Crore)	Complexity level	Rating assigned with outlook
NA	Cash Credit	NA	NA	NA	15.0	NA	CRISIL B/Stable
NA	Inland/Import Letter of Credit	NA	NA	NA	9.0	NA	CRISIL A4

Annexure - Rating History for last 3 Years

		Current		2022 ((History)	20	21	20)20	20)19	Start of 2019
Instrument	Туре	Outstanding Amount	Rating	Date	Rating	Date	Rating	Date	Rating	Date	Rating	Rating
Fund Based Facilities	LT	15.0	CRISIL B/Stable			30-04-21	CRISIL B/Stable	11-08-20	CRISIL D	02-08-19	CRISIL B+/Stable	CRISIL B/Stable
Non-Fund Based Facilities	ST	9.0	CRISIL A4			30-04-21	CRISIL A4	11-08-20	CRISIL D	02-08-19	CRISIL A4	CRISIL A4

All amounts are in Rs.Cr.

Annexure - Details of Bank Lenders & Facilities

Facility	Amount (Rs.Crore)	Name of Lender	Rating
Cash Credit	5	Bank of Baroda	CRISIL B/Stable
Cash Credit	10	Bank of India	CRISIL B/Stable

[^]Standalone

Inland/Import Letter of Credit	5	Bank of India	CRISIL A4
Inland/Import Letter of Credit	4	Bank of Baroda	CRISIL A4

This Annexure has been updated on 04-Jul-2022 in line with the lender-wise facility details as on 04-Jul-2022 received from the rated entity.

Criteria Details

Links to related criteria	
CRISILs Approach to Financial Ratios	
Rating criteria for manufaturing and service sector companies	
CRISILs Bank Loan Ratings - process, scale and default recognition	

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